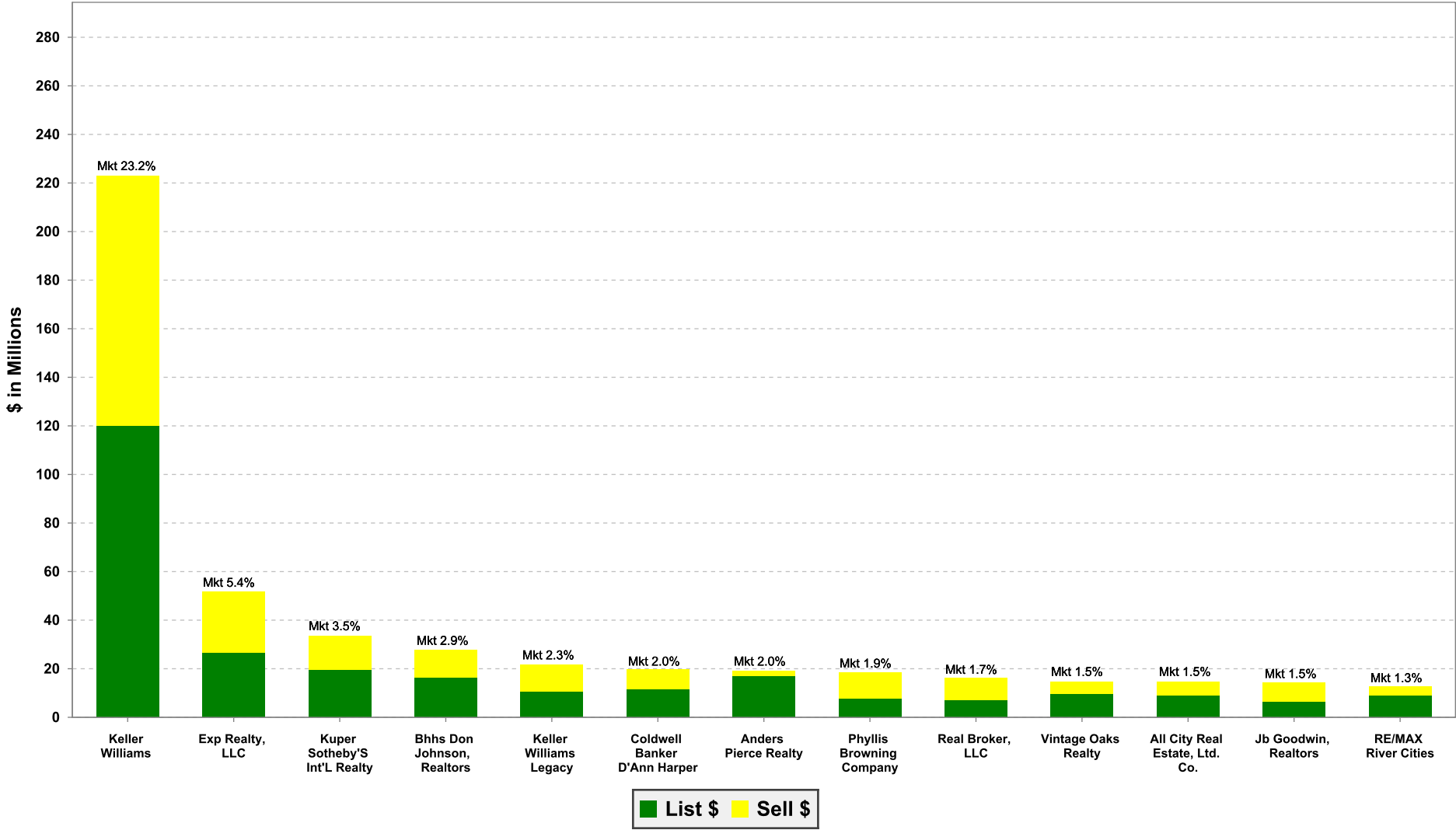


Market Share Totals

Keller Williams Realty Heritage

Total \$ Volume (By Broker)



■ List \$ ■ Sell \$

MLS: SABOR Date: 01/01/2023 - 12/31/2023 Type: Broker Status: Total Sold List + Sell Pric.\$750,000 - \$999,999,999 Construction Type: All Bedrooms: All Bathrooms: All
 Property Types: Single Family Residential: (Single Family Detached, Manufactured, Garden/Patio Detached, Modular, Townhome, Other, Modular Home)
 Counties: Guadalupe, Comal

Market Share Totals

Keller Williams Realty Heritage

Total \$ Volume

#	Name	List #	List \$	Sell #	Sell \$	Total #	Total \$	Market Share %	Avg Price	DOM	Prod Agents (Total)	Prod Agents (Search)	Ofcs
1	Keller Williams	108.0	119,977,056	94.0	103,041,802	202.0	223,018,858	23.2	1,104,054	75	981	100	5
3	Exp Realty, LLC	25.0	26,555,209	25.0	25,011,098	50.0	51,566,307	5.4	1,031,326	88	633	33	1
4	Kuper Sotheby'S Int'L	18.0	19,640,900	12.0	14,005,400	30.0	33,646,300	3.5	1,121,543	94	94	18	4
6	Bhhs Don Johnson,	14.0	16,318,000	11.0	11,379,483	25.0	27,697,483	2.9	1,107,899	39	74	16	3
7	Keller Williams Legacy	9.0	10,714,500	12.0	11,174,900	21.0	21,889,400	2.3	1,042,352	112	180	15	1
8	Coldwell Banker D'Ann	11.0	11,482,400	8.0	8,098,500	19.0	19,580,900	2.0	1,030,574	153	203	16	5
9	Anders Pierce Realty	14.0	16,884,000	2.0	2,220,000	16.0	19,104,000	2.0	1,194,000	89	11	6	1
10	Phyllis Browning Company	8.0	7,658,000	12.0	10,760,083	20.0	18,418,083	1.9	920,904	58	183	15	4
11	Real Broker, LLC	7.0	7,014,250	9.0	9,053,596	16.0	16,067,846	1.7	1,004,240	57	282	13	1
12	Vintage Oaks Realty	10.0	9,671,900	5.0	5,074,900	15.0	14,746,800	1.5	983,120	127	5	5	1
13	All City Real Estate, Ltd.	9.0	9,098,000	5.0	5,521,000	14.0	14,619,000	1.5	1,044,214	136	73	10	2
14	Jb Goodwin, Realtors	7.0	6,540,500	8.0	7,690,788	15.0	14,231,288	1.5	948,753	81	186	12	1
15	RE/MAX River Cities	9.0	9,002,800	3.0	3,739,000	12.0	12,741,800	1.3	1,061,817	55	31	7	1
Subtotals/Averages		249.0	270,557,515	206.0	216,770,550	455.0	487,328,065	50.6	1,071,051	84	2,936	266	30
MLS Totals/Averages		466.0	481,232,147	466.0	481,232,147	932.0	962,464,294	100.0	1,032,687	93	5,602	570	236