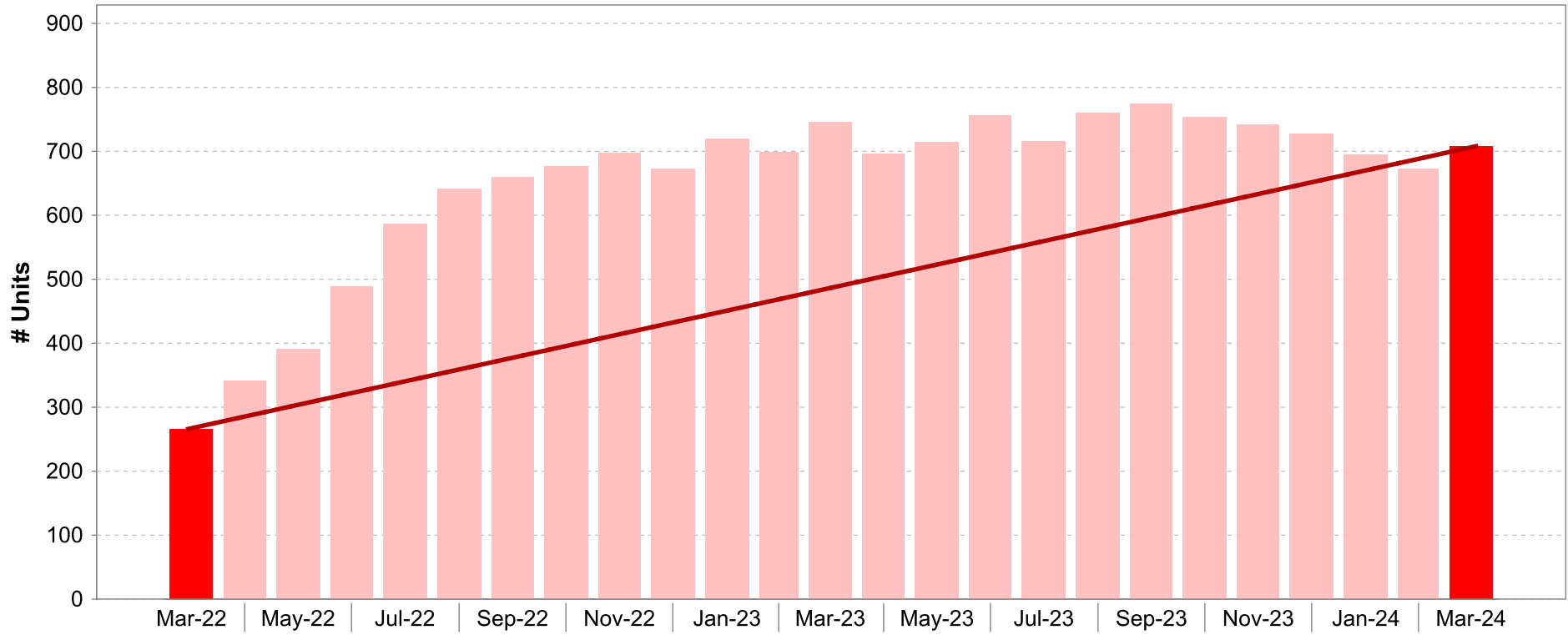


Market Dynamics

Supply & Demand - # Units (FS)

2 Years (Monthly) 03/01/22 - 03/31/24



■ For Sale

KEY INFORMATION

| | Mar-22 | Mar-24 | # Units Change | Percent Change |
|-----------------|--------|--------|----------------|----------------|
| For Sale | 266.0 | 708.0 | 442.0 | 166.2 |



| | | | | | | |
|------------------------|--------------------------------------|-------------------|----------------------------------|----------------------|-----------------------|----------------------|
| MLS: CTXMLS | Period: 2 Years (Monthly) | Price: All | Construction Type: Resale | Bedrooms: All | Bathrooms: All | Lot Size: All |
| Property Types: | Residential: (SingleFamilyResidence) | | | | | Sq Ft: All |
| City: | New Braunfels | | | | | |

Market Dynamics
Supply & Demand - # Units (FS)
2 Years (Monthly) 03/01/22 - 03/31/24

Keller Williams Realty Heritage

| Time Period | FOR SALE | | UNDER CONTRACT | | SOLD | | OFF MARKET | | NEW LISTINGS |
|-------------|--------------|-------------|----------------|-------------|--------------|-------------|--------------|-------------|--------------|
| | # Properties | Average DOM | # Properties | Average DOM | # Properties | Average DOM | # Properties | Average DOM | # Properties |
| Mar-24 | 708 | 123 | 94 | 82 | 103 | 108 | 32 | 139 | 177 |
| Feb-24 | 672 | 129 | 100 | 106 | 84 | 104 | 41 | 143 | 157 |
| Jan-24 | 695 | 136 | 131 | 114 | 91 | 103 | 49 | 162 | 122 |
| Dec-23 | 727 | 132 | 87 | 111 | 96 | 100 | 67 | 137 | 126 |
| Nov-23 | 742 | 124 | 89 | 96 | 85 | 85 | 52 | 116 | 152 |
| Oct-23 | 753 | 122 | 96 | 105 | 127 | 91 | 67 | 119 | 158 |
| Sep-23 | 774 | 117 | 126 | 81 | 121 | 80 | 53 | 122 | 184 |
| Aug-23 | 760 | 112 | 126 | 74 | 140 | 92 | 44 | 98 | 200 |
| Jul-23 | 716 | 113 | 103 | 88 | 139 | 89 | 53 | 103 | 163 |
| Jun-23 | 756 | 104 | 148 | 82 | 154 | 88 | 55 | 91 | 222 |
| May-23 | 714 | 107 | 149 | 91 | 172 | 84 | 31 | 88 | 223 |
| Apr-23 | 696 | 112 | 161 | 79 | 125 | 83 | 44 | 118 | 189 |
| Mar-23 | 745 | 121 | 145 | 94 | 157 | 89 | 93 | 154 | 188 |
| Feb-23 | 699 | 122 | 118 | 81 | 80 | 70 | 24 | 117 | 139 |
| Jan-23 | 719 | 116 | 122 | 79 | 74 | 74 | 37 | 131 | 177 |
| Dec-22 | 672 | 118 | 85 | 93 | 121 | 68 | 45 | 105 | 96 |
| Nov-22 | 697 | 104 | 75 | 70 | 76 | 56 | 46 | 95 | 147 |
| Oct-22 | 677 | 94 | 86 | 60 | 114 | 57 | 41 | 81 | 168 |
| Sep-22 | 660 | 87 | 107 | 54 | 120 | 44 | 44 | 98 | 177 |
| Aug-22 | 641 | 77 | 131 | 49 | 127 | 40 | 27 | 80 | 198 |
| Jul-22 | 586 | 68 | 123 | 43 | 127 | 33 | 20 | 47 | 239 |
| Jun-22 | 488 | 64 | 128 | 31 | 158 | 34 | 13 | 70 | 241 |
| May-22 | 391 | 64 | 135 | 33 | 156 | 31 | 9 | 44 | 207 |
| Apr-22 | 341 | 65 | 146 | 23 | 119 | 35 | 11 | 138 | 195 |
| Mar-22 | 266 | 75 | 110 | 34 | 135 | 45 | 10 | 34 | 143 |